

*Dear Clients and prospective clients:*

## **I've made up my mind don't confuse me with facts! Here they are anyway!**

**After a survey of our insurance database** (clients that actually bought at least \$250,000 of Life Insurance from us since 1991) **we found a surprising fact**; that a large percentage of these clients didn't even have a **Simple Will** let alone a **Family Living Trust!**

We also found out, that not only did our clients not have a way to distribute their **hard earned assets** without losing a large percentage of their estate through loss of control and Probate but those that did have a **Living Trust** had in many cases a less than effective document because it wasn't funded correctly or funded at all. Some didn't realize that unless a **Living Trust** is funded and funded properly, any asset not in the Trust would be fair game for the **probate courts including extra taxation and many other problems connected with not having a proper financial plan in place!**

**THE CHART BELOW** is the minimum amount of assets you could lose if you don't have a **Living Trust**, remember you don't have to lose this money if you have a Trust in place before Probate.

Since attorneys make a profit on probate, we think because of a lack of expertise,

<b><i>If Your Estate Is Worth:</i></b>	<b><i>You Could lose a Minimum of</i></b>
<b><i>\$100,000.00</i></b>	<b><i>\$5,000.00</i></b>
<b><i>\$250,000.00</i></b>	<b><i>\$12,500.00</i></b>
<b><i>\$500,000.00</i></b>	<b><i>\$25,000.00</i></b>
<b><i>\$750,000.00</i></b>	<b><i>\$36,000.00</i></b>
<b><i>\$ 1 Million</i></b>	<b><i>\$50,000.00</i></b>
<b><i>\$ 5 Million</i></b>	<b><i>\$250,000.00</i></b>
<b><i>\$10 Million</i></b>	<b><i>\$500,000.00</i></b>

*The above chart is based upon only 5% of your estate, where some states have probate fees in excess of 8.5%!*

know-how and not having the capabilities to complete the Trust correctly, **clients most likely will end up in probate court.** We also believe that the local attorney due to a conflict of interests would not be the best professional to do these detailed time consuming documents, at least not for a reasonable price. Please read two treatises "**What most lawyers don't want you to know**" located in navigation bar and "**If a living trust works so well, why hasn't my attorney told me about it**" located in the FAQ'S (Frequently asked questions). Another interesting treatise would be "**The 18 Trillion Dollar Secret**" located in the "**Ask the Experts**" (navigation bar)

Proper client financial planning would *best be served* by having your **Living Trust** drawn up by a **Legal Trust Company expert** in Trust documents, and not a local attorney that might do a trust once in a while if at all, however if you feel the need that two heads are better than one your local attorney could review the Trust Company documents. The cost for review would be minimal and any changes made by the review or you would be made at no charge.

## **ITech's Living Trust Center solves the problem:**

Where do I get a high quality **Living Trust** where the company will stay with you, and won't cost \$5000.00 +!

Because of the catastrophic problems that occur by not having a *Living Trust*, Itech decided to solve the problem of **possible ineffective trusts and the procrastination** that usually precedes the purchasing of these documents, by creating **The Living Trust Center** featuring **ITS Integrated Trust Systems Trusts**. **ITS Trusts** give our clients the absolute highest quality *Living Trusts* at the absolute lowest cost with all the features included in that low price. **Apples for Apples feature for feature no one will beat the ITech Offer** (See "**The Itech Offer**". Navigation bar.)

Making sure our trusts are not only funded but funded correctly, We also wanted to make sure that changes, as they occurred, would only take a phone call and at no cost to our clients except for creation of the document. Also a lifetime, **no clock (no charge)** policy on consultation from our ITS law offices so that there would be **no hesitation to contact our company** and get questions answered without having to worry that you're being charged high consultation fee's that go on and on!

We did this at a fraction, **that's a fraction of the price** that is usually charged for a complete trust of this quality. It isn't unusual for a high quality Trust to go for \$5000.00 and up! Please see "**The Itech Offer**" on this site! You'll be surprised, for sure you'll be surprised!

We know our clients and potential clients know a deal when they see one. We know they know how to make a right decision when they have **all the facts!**

We found the main reason families didn't have a **Living Trust** or even a first stage **Simple Will**, was lack of facts and they didn't think that they could afford it. If they had the facts knowing how easy and inexpensive and how much lifetime protection it provided their families they would have done the right thing and tied up this loose end **much sooner!** With the [www.livingtrustcenter.com](http://www.livingtrustcenter.com) information web site you'll find invaluable information and facts. Please read thoroughly and ask questions from our experts.

**Enough**, let's get started, no procrastination, no looking back and let's get your families assets out of the reach of the outsiders. **Cost not being a factor** since there's so much to lose, not only money but also your legacy. The last thing you'd want is to be inefficient and ineffective transferring your assets to the people you love now and later! Remember the grandchildren and the education money; you don't want them to get everything at 14 years old. Your trust will distribute their finances as you see fit under the direction of your *Living Trust* that could be in effect in 10 business days.

If the above doesn't convince you that action is to be taken now we also found out in our informal survey that the average client had **procrastinated for an average of 28 years** before acting to protect their family's assets. I will not understand if, after going through the **Living Trust Center** web site and acquiring the facts, you don't act! ***A Living Trust starts now and lasts more than a lifetime!***

**From taking care of my family to yours, our best!**

Respectfully,

A handwritten signature in black ink, appearing to read "Larry", followed by a horizontal line.

Larry Laurence Chairman,  
ITech Corporation - The Living Trust Center